## PERIODIC DISCLOSURES

## FORM NL-7-OPERATING EXPENSES SCHEDULE

Date: 31-Dec-13

Insurer: Royal Sundaram Alliance Insurance Co Ltd

| Particulars  | FOR THE QUARTER | UP TO THE QUARTER | For the corresponding<br>quarter of the<br>preceeding year | Upto the Quarter of the prceeding year |
|--|-----------------|-------------------|--|--|
|  | (Rs.'000)       | (Rs.'000)         | (Rs.'000)  | (Rs.'000)                              |
| 1 Employees' remuneration & welf benefits            | Tare 199,344    | 608,116           | 255,506  | 654,444                                |
| 2 Travel, conveyance and vehicle running expenses    | 22,199          | 52,470            | 14,667   | 40,432                                 |
| 3 Training expenses                                  | 727             | 7,249             | 25,255   | 53,480                                 |
| 4 Rents, rates & taxes                               | 24,046          | 85,253            | 38,819   | 102,781                                |
| 5 Repairs  | 8,752           | 19,667            | 7,569  | 19,362                                 |
| 6 Printing & stationery                              | 5,589           | 25,755            | 9,127  | 26,397                                 |
| 7 Communication                                      | 17,269          | 44,591            | 15,329   | 41,460                                 |
| 8 Legal & professional charges                       | 733             | 50,168            | 3,075  | 8,773                                  |
| 9 Auditors' fees, expenses etc                       |                 | ,                 | ,  | ,                                      |
| (a) as auditor                                       | 1,200           | 1,950             | 375  | 1,125                                  |
| (b) as adviser or in any other capa<br>in respect of | acity, -        | -                 | -  | -                                      |
| (i) Taxation matters                                 | -               | 100               | 50   | 150                                    |
| (ii) Insurance matters                               | -               |                   | -  | =                                      |
| (iii) Management services; and                       | -               |                   | -  | -                                      |
| (c) in any other capacity                            | (150)           | 136               | 125  | 225                                    |
| (d) out of pocket expenses                           | 6               | 22                | -  | 17                                     |
| 10 Advertisement and publicity                       | 10,533          | 19,557            | 6,641  | 16,234                                 |
| 11 Interest & Bank Charges                           | 4,388           | 13,982            | 5,151  | 14,099                                 |
| 12 Others (to be specified)                          |                 |                   |  |  |
| Data processing and outsourcing                      | 401,078         | 1,241,840         | 387,676  | 1,292,207                              |
| marketing related expenses                           | 98,213          | 250,833           | 100,079  | 280,432                                |
| Software and hardware maintaina                      | ance 43,677     | 124,097           | 42,944   | 123,078                                |
| Policy Stamp expenses                                | 235             | 841               | 127  | 501                                    |
| Directors' sitting fees                              | 160             | 550               | 200  | 660                                    |
| Miscellaneous Expenses                               | 17,329          | 39,062            | 7,545  | 34,863                                 |
| 13 Depreciation                                      | 23,789          | 63,788            | 17,063   | 49,926                                 |
| 14 Service tax on premium                            | 4,455           | 27,881            | -  | -                                      |
| TOTAL  | 883,572         | 2,677,908         | 937,323  | 2,760,646                              |

Note: Items of expenses and income in excess of one percent of the total premiums (less reinsurance) or Rs.5,00,000 whichever is higher, shall be shown as a separate line item.