FORM NL-6-COMMISSION SCHEDULE COMMISSION Fire

FORM NL-6-COMMISSION SCHEDULE COMMISSION Marine Cargo

| COMMISSION FILE | <u> </u> | | COMMISSION Marine Cargo | |
|---|-----------|-----------|--|-----------|
| Particulars | 31.3.2007 | 31.3.2006 | Particulars | 31.3.2007 |
| | (Rs.'000) | (Rs.'000) | | (Rs.'000) |
| Commission paid | | | Commission paid | |
| Direct | 59563 | 47208 | Direct | 15425 |
| Add: Re-insurance Accepted | 2041 | 98 | Add: Re-insurance Accepted | 0 |
| Less: Commission on Re-insurance Ceded | 225797 | 213581 | Less: Commission on Re-insurance Ceded | 37213 |
| Net Commission | -164193 | -166275 | Net Commission | -21788 |
| Break-up of the expenses (Gross) incurred to procure business to be | | | Break-up of the expenses (Gross) incurred to procure | |
| furnished as per details indicated below: | | | business to be furnished as per details indicate | ed below: |
| Agents | 16379 | 13630 | Agents | 5858 |
| Brokers | 36715 | 20868 | Brokers | 7678 |
| Corporate Agency | 6469 | 11963 | Corporate Agency | 1889 |
| Referral | | 747 | Referral | |
| Others (pl. specify) | | | Others (pl. specify) | |
| TOTAL (B) | 59563 | 47208 | TOTAL (B) | 15425 |
| | | | | |

Note: The profit/commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Note: The profit/commission, if any, are to be combined with th insurance accepted or Re-insurance ceded figures.

FORM NL-6-COMMISSION SCHEDULE COMMISSION Marine Hull

FORM NL-6-COMMISSION SCHEDULE COMMISSION Marine Miscellaneous

| 31.3.2006 | Particulars | 31.3.2007 | 31.3.2006 | Particulars | 31.3.2007 | 31.3.2006 |
|-----------|--|-----------|------------------------------------|----------------------------------|-----------|-----------|
| (Rs.'000) | | (Rs.'000) | (Rs.'000) | | (Rs.'000) | (Rs.'000) |
| | Commission paid | | | Commission paid | | |
| 14190 | Direct | | | Direct | 459406 | 307979 |
| 2 | Add: Re-insurance Accepted | | | Add: Re-insurance Accepted | 107 | 17 |
| 8708 | Less: Commission on Re-insurance Ceded | 1233 | 1221 | Less: Commission on Re-insurance | 281980 | 207855 |
| | | | | Ceded | | |
| 5484 | Net Commission | -1233 | -1221 | Net Commission | 177533 | 100141 |
| | Break-up of the expenses (Gross) incurred to procure | | | Break-up of the expenses (Gross) | | |
| | business to be furnished as per details indica | | procure business to be furnished a | | | |
| | | | details indicated below: | | | |
| 5081 | Agents | | | Agents | 148943 | 58807 |
| 6043 | Brokers | | | Brokers | 68802 | 19984 |
| 3035 | Corporate Agency | | | Corporate Agency | 241661 | 210058 |
| 31 | Referral | | | Referral | | 19130 |
| | Others (pl. specify) | | | Others (pl. specify) | | |
| 14190 | TOTAL (B) | 0 | 0 | TOTAL (B) | 459406 | 307979 |

ne Re- Note: The profit/commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Note: The profit/commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded